

EARN YOUR *Spot* AT THE NEXT RUBY ROUNDTABLE

Upcoming Qualification Period: January - June 2025

MENTORING POINTS

NEW STYLIST ACHIEVES

YOU EARN

Smart Start Launch	1 Point
Smart Start Step 1	2 Points
Smart Start Step 2	4 Points
Smart Start Step 3	6 Points
Smart Start Step 4	8 Points
All 4 Smart Start Steps	10 Points

Mentoring points are cumulative. For example: New Stylist completes Steps 1 & 2, you receive 6 points, or she completes Steps 1 & 4 only, receive 10 points. New Stylist must enroll and complete Smart Start steps during the earning period. Mentoring Points tiebreaker is based on the new Stylist's total PQV during the earning period.

Top 10 point
Earners from
each category
qualify for
Roundtable!

TEAM BUILDING POINTS

To be eligible for Team Building points, you must have earned at least 1 point through Mentoring.

ACTION

YOU EARN

Sell 1500 + PQV	1 Point Per Month
PE Stylist - 1st Time Promotion to Lead*	5 Points
PE Stylist - 1st Time Promotion to Star*	5 Points
Increase in New Star Legs**	5 Points Per Increased New Star Legs**
Levels 1-3 Growth***	1 Point for every 500 PQV Increase***

*Earn double points for new Stylists that you personally enroll in 2025 that promotes to Lead or Star by 6/30/2025. **Points awarded for any NEW Star Stylist Leg created during the earning period. To earn, your total Star Stylist Legs each month must be higher than your Star Legs as of December 2024. ***Points awarded every month that you achieve a min. 500 PQV increase over your new highest month, with December 2024 as your starting month. Team Building points tiebreaker is based on the Level 1 - 3 total growth amount during the earning period over December 2024.